



We link Europe and China

HUPAC

Hupac Group



950,000 road consignments
shifted to railways



1.3 million tonnes CO₂
saved in the network



130 trains per day
in the Hupac Group network



12 terminals
managed by the Hupac Group



20 railway partners
selected for specific relations



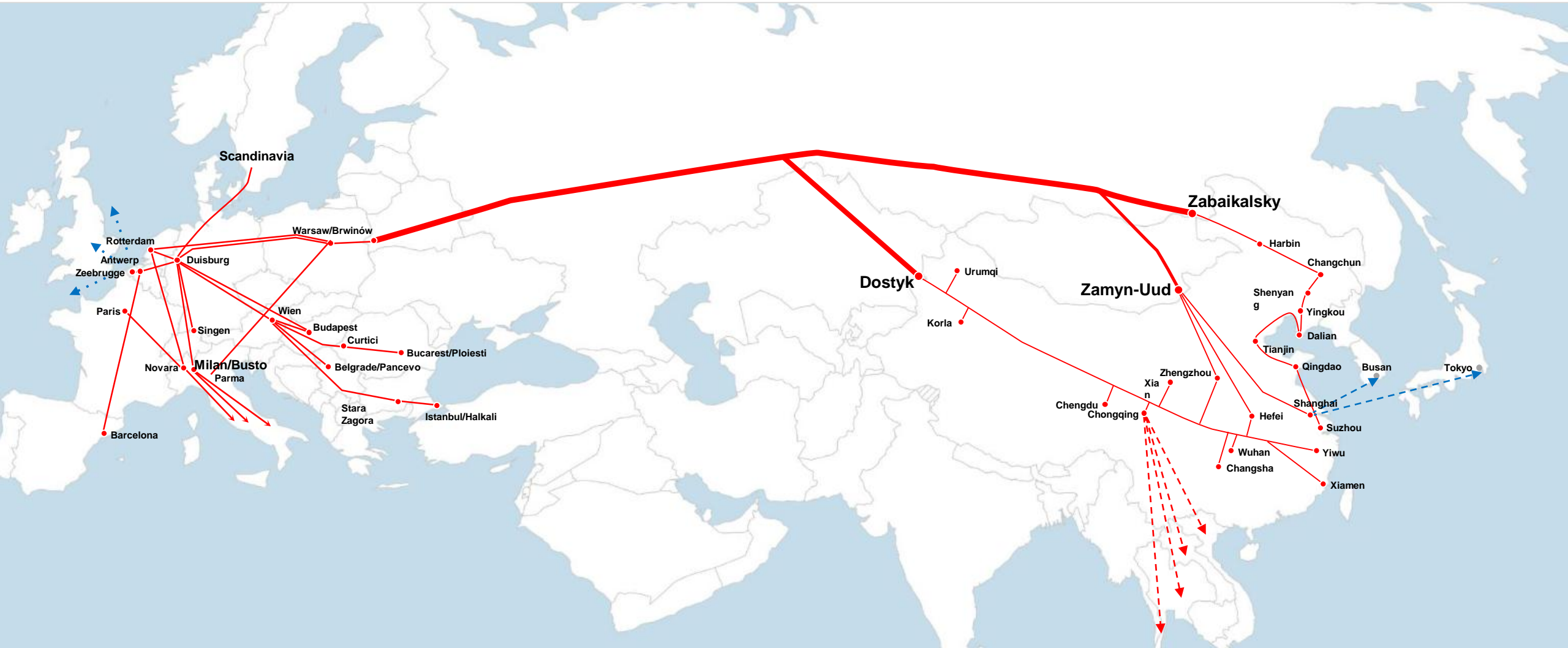
8,300 rail platforms
completely low-noise



730 employees
full-time equivalent

Landbridge China.

Take the fast line to connect Europe and China



Connecting intermodal networks

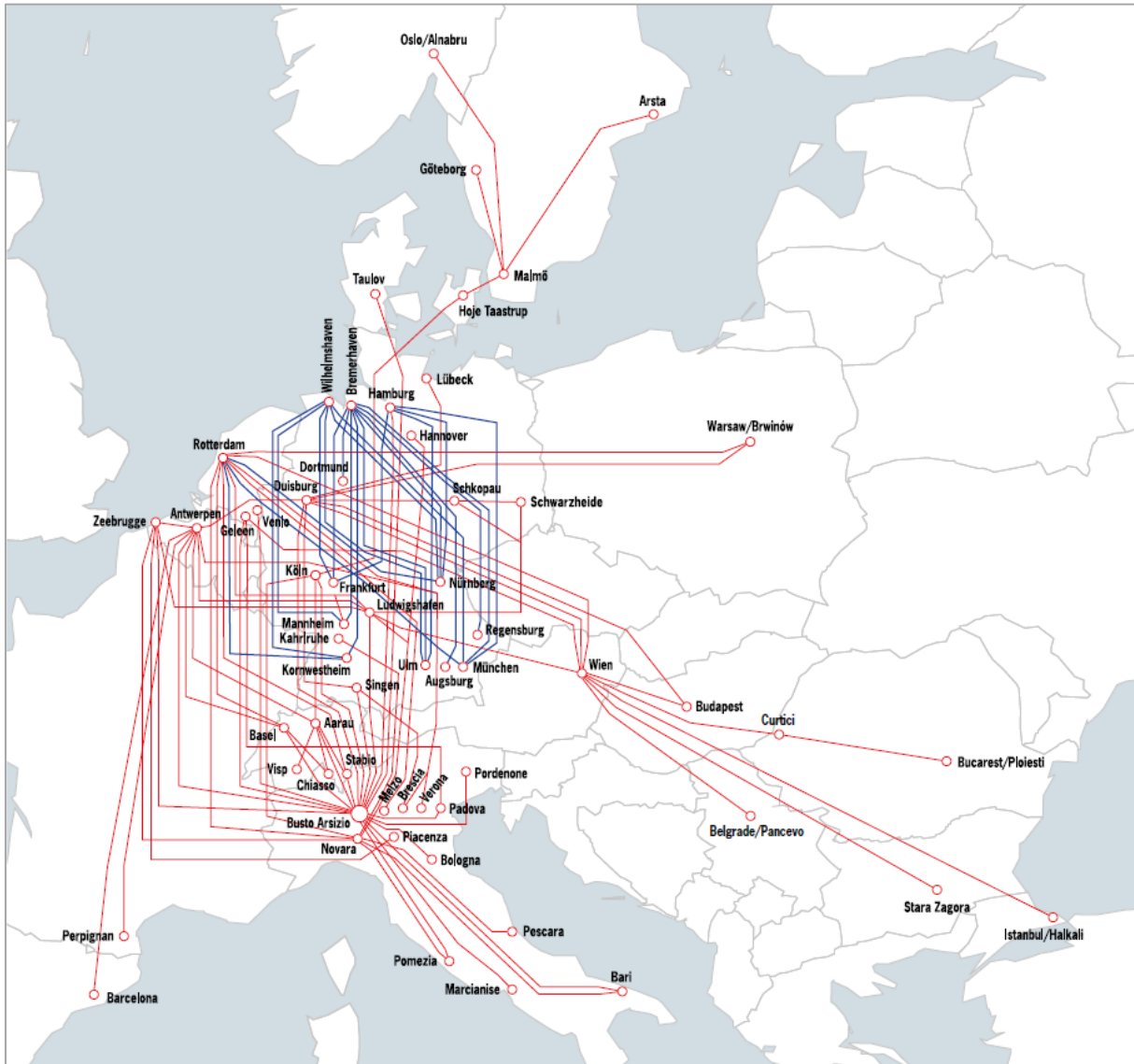
- > Access to the heart of Europe
- > Cooperation with City Platforms and CRCT
- > Single container & block train solutions



- Our connections**
- China domestic traffic
 - China ⇄ Poland/Brwinów
 - China ⇄ Europe
 - China ⇄ Mongolia
 - China ⇄ Japan
 - China ⇄ South Korea
 - China ⇄ Vietnam
 - China ⇄ Laos
 - China ⇄ Thailand
 - China ⇄ Malaysia



Connecting intermodal networks

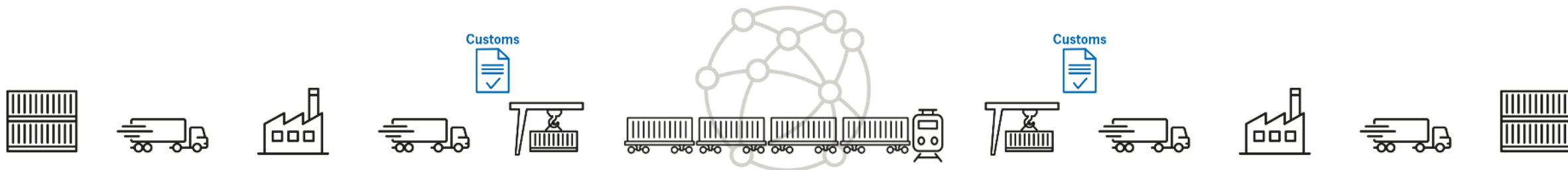


Get access to the most attractive intermodal network in Europe:

- Extensive network, frequent departures
- All-round service from main European ports
- Departures daily and several times per day, according to fixed timetable
- Centrally located terminals to ensure optimal transport logistics



Door-to-door service for your shipments



Container pick-up >>> Factory loading >>> Terminal drop-off >> Intercontinental rail service >> Terminal pick-up >>> Factory unloading >>> Container drop-off

YOUR ADVANTAGE



Unique contact for a full package of services: no miscommunication, no loss of information



Strong partner with extensive intermodal experience in Europe and China



Single containers and block train solutions



Own resources for reliability and long-term market commitment



Ecofriendly: 90% less CO₂, 75% less energy

Seamless service for fast & safe Eurasian logistics



Leading intermodal operator in Europe

Hupac's network covers the entire continent with daily trains. Focal points are the economic areas in Germany, northern Italy, the ports in Belgium and the Netherlands. From there, dozens of trains connect peripheral and emerging markets such as Spain, France, Scandinavia, Poland, Switzerland, Austria, south-east Europe and Turkey.



Close cooperation with Chinese City Platforms

We cooperate with all the Chinese city platforms, thanks to our agreement with CRCT, to arrange import and export services from all over China to Europe and viceversa.



Dedicated terminals

Our network is based on efficient terminals managed or co-managed by Hupac. The main locations are Warsaw/Brwinów, Antwerp, Rotterdam, Duisburg, Ludwigshafen, Singen and Milan. Terminal projects are located in Duisburg DGT, Basel Nord, Brescia, Milan and Piacenza.



Dedicated teams in Europe & China

Our teams based in Chiasso/Switzerland and Shanghai/China are available to assist you with all your requirements and ensure you enjoy a worry-free, full service experience.



Own railcars

Hupac manages a fleet of 8,200 platforms with normal gauge and 300 railcars with broad gauge wagons, which offers clear advantages in terms of independency, flexibility and reliability.



Full control

Your consignments are always under control, thanks to our digital tracking solutions and the constant supervision of our staff, who follow the consignments step by step and intervene in case of need.



Depots

Several depots close to our terminals offer storage of units all over Europe. Depots located directly on the terminal in Singen, Brwinów and Novara.



Container rental

Do you need containers? We can arrange this for you by hiring the equipment you need.



Trucking

We organize all your first and last-mile trucking needs throughout Europe and the Far East.

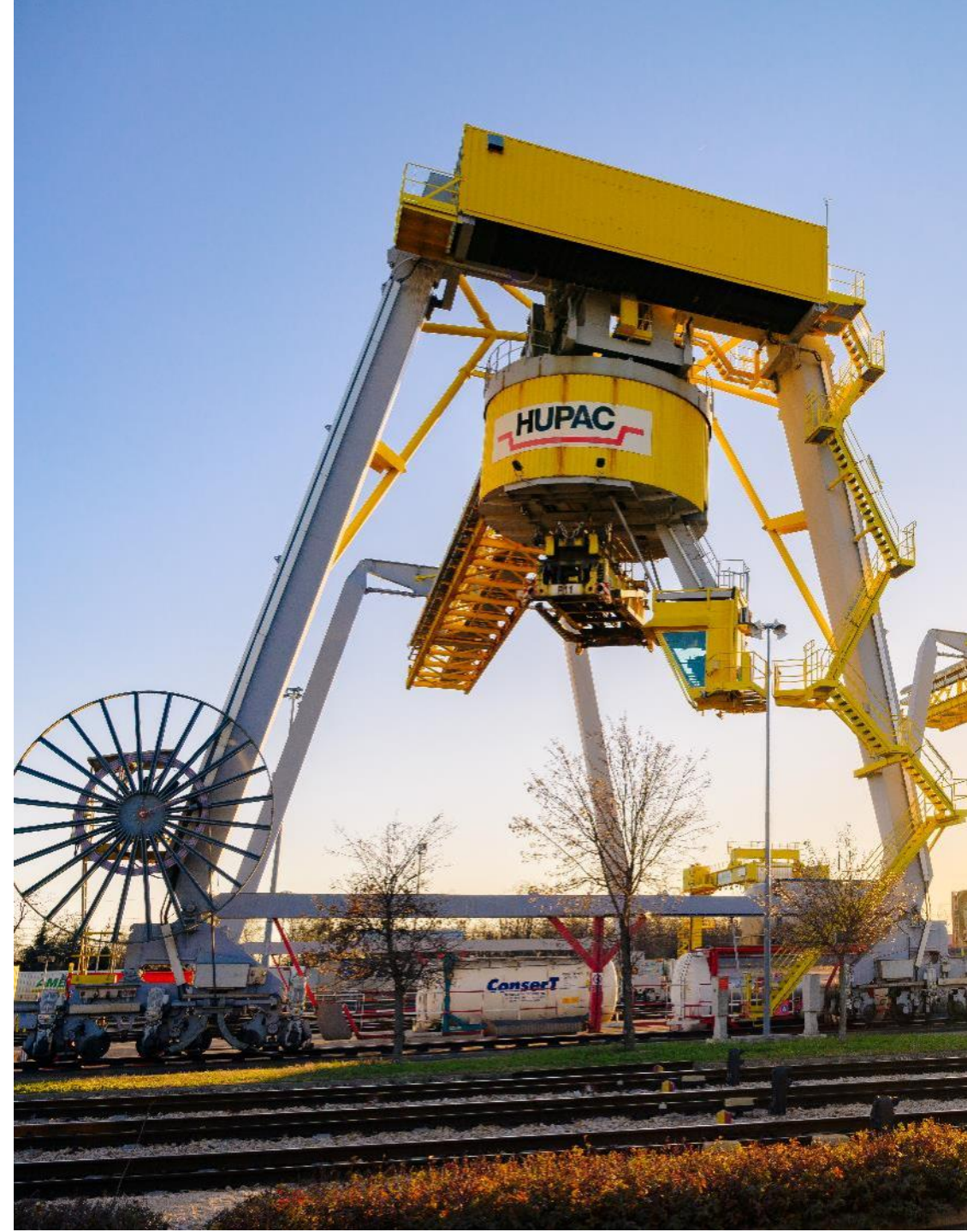


Customs support

No worries about customs. We have a customs agent at some of our terminals and we work with several agencies, especially in Germany and Italy, to help you with customs formalities.

Landbridge China: all your benefits at a glance

- Flexible** Enjoy tailor-made solutions thanks to a highly diversified network.
- Reliable** Our network ensures high frequency and stable lead times. We provide expert route planning and ensure backup solutions to manage traffic irregularities.
- Efficient** Rail transit from Europe to China takes 16-18 days, which is 50% more time efficient than sea freight. Rail is also 65% more cost-efficient than air freight.
- Traceable** We provide daily updates on the location of your cargo.
- Safe & Secure** Your cargo is safe and secure thanks to strict loading rules and photo documentation at the point of loading. In addition, you avoid the risks associated with the sea, such as typhoons and piracy.
- Eco-friendly** Intermodal transport offers significant environmental benefits over airfreight, with reduced CO₂ emissions and energy consumption.



Leader in sustainable logistics since 1967

Hupac Ltd Chiasso Parent company - Asset management					
Hupac Intermodal Ltd Chiasso Network management Terminal operations	Hupac Intermodal Italia Srl Busto Arsizio Sales	Hupac SpA Busto Arsizio Terminal operations Railway operations	Combiconnect Srl Milano Terminal operations	CIM Centro Interportuale Merci SpA Novara Facility management	Termi Ltd Chiasso Terminal construction Facility management
ERS Railways GmbH Hamburg Network management	Hupac Intermodal NV Rotterdam Service provider	Fidia SpA Milano Terminal operations Warehousing	Combiconnect Köln Nord GmbH Köln Terminal operations	Piacenza Intermodale Srl Piacenza Facility management	Termi SpA Busto Arsizio Terminal construction Facility management
Hupac International Logistics (Shanghai) Co. Ltd Shanghai Network management		Terminal Piacenza Intermodale Srl Piacenza Terminal operations	Terminal Singen TSG GmbH Singen Terminal operations	Crosstec Srl Novara Information Technology	Centro Intermodale SpA Milano Terminal construction Facility management
Intermodal Express LLC Moscow Network management		Hupac Intermodal BV Antwerp Terminal operations	Hupac Terminal Brwinów Sp. z o.o. Brwinów Terminal operations	Hupac LLC Moscow Rolling stock management	Hupac Ibérica SL Barcelona Terminal construction Facility management
		RTC Rail Terminal Chemelot BV Geleen Terminal operations			



Vision

As a leading provider of safe and sustainable intermodal transport on European corridors, we contribute to a climate-neutral economy and to the well-being of society

Values

Customer focus

We prioritise understanding our **customers' needs** and values, offering innovative **customer-oriented solutions**.

Agility

We embrace change to **continuously improve** and respond to evolving needs.

Sustainability

We make a significant contribution to our future with environmentally friendly transport solutions and **responsible use of resources**.

Accountability

We take **ownership** of strong commitments. We encourage **responsibility** and **empower each individual**.

Trust

We build trust through **consistent actions**, professionalism, and mutual **respect**.

Respect

We promote a sense of togetherness in **diversity**, with **transparent communication** and **fair collaboration**.



Focus areas



Group objectives

- > Market-leading positions on specific major European transport corridors
- > Resilient, competitive and predictable intermodal offerings to a growing customer base
- > Ensuring efficient and competitive rail traction capacity with a balanced portfolio of strategic partners
- > Digital transformation and automation in planning and operations along the intermodal chain, including customers, railway undertakings and third party terminals
- > R&D: continuous development of innovations in wagon technology and terminals
- > Increasing the productivity of intermodal and terminal operations



Market development

- > Focus on the intermodal transport segments of transalpine, long haul (over 600 km in Europe) and maritime transport
- > 30-50% market share on the corridors served
- > Focus on pipeline development with 5-10 and more roundtrips per week
- > Capacity utilisation of trains above 80%
- > Priority on the use of own terminals
- > Strengthening the main transport corridors by investing in terminals

Focus areas



Customers

- > Quality, reliability, stability, cost leadership and competitiveness are the key drivers
- > Automate the contract-to-cash process
- > Standardise digital services and set up a self-service platform for customers
- > 'Estimated pick-up time' information for 100% of shipments, with 95% reliability
- > Expand customer base; service for major customers



Partners

- > Integrate the planning cycle with strategic partners
- > Establish strong partnerships with multiple rail operators
- > Standardise and automate the purchase-to-payment process with partners
- > Strengthen the digitalisation of operational processes (timetables, disruptions, pick-up times, etc.)



Employees

- > Develop young talents into leadership positions
- > Increase the diversity of the workforce, particularly in leadership and management positions
- > Reduce staff turnover in the Group
- > HR leadership development program for 2nd/3rd level managers

Get in touch with our team!

Our dedicated teams in Chiasso/Switzerland, and Shanghai/China, are experts in their respective regions and are available to provide you with exceptional service and support.

With local knowledge and expertise, we can ensure that your requirements are met and that you have a worry-free, full-service experience. Whether you're based in Europe or China, our teams are here to assist you every step of the way.

Maddalena Arnaboldi
Head of Landbridge China
Tel. +41 58 8558033
marnaboldi@hupac.com

Jianru Elena Guo
General Manager
Mob. +86 13 917540221
eguo@hupac.com

Sales presentations



Website



The power of intermodality.



Thank you!