### intermodal4good connected, smart, emission-free

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## We shape the future of intermodal transport

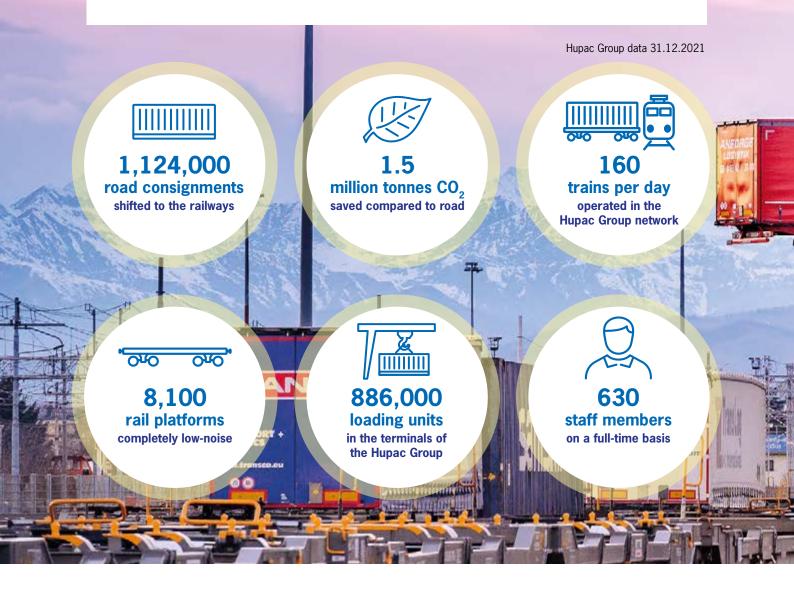
### Market leader in international combined transport

Hupac is Europe's leading intermodal network operator with a transport volume of 1.1 million road consignments per year. The offer comprises 160 trains per day with connections between the major European economic areas and destinations up to the Far East.

Hupac was founded in 1967 in Chiasso/Switzerland. The Group consists of 23 companies with locations in Switzerland, Italy, Germany, The Netherlands, Belgium, Spain, Poland, Russia and China. Hupac counts 630 employees on a full-time basis, holds over 8,100 rail platforms and operates efficient terminals at key locations.

#### Winning solution

Intermodal transport brings together the best from road and rail: reliability and flexibility as well as environmental and social benefits. The outlook is dynamic growth, as intermodal transport is expected to substantially contribute to decarbonisation under the European Green Deal.











сомві

CONNECT





TERMINAL PIACENZA INTERMODALE





### CONNECTED The added value of a dynamic network

#### We connect Europe

Combined transport connects Europe with its cities, industries and seaports. Our network covers the whole continent with daily trains between centrally located terminals. Focal points are the economic areas of Rhein/Ruhr, Rhein/Main and north Italy, as well as the large ports in Belgium, the Netherlands and Germany. From there, dozens of trains connect peripheral and emerging markets such as Spain, Scandinavia, Poland, Switzerland, Austria, southeast Europe, Turkey and the Far East.

### **Strong organisation**

Based in Switzerland and with local teams all over the network, we ensure outstanding services for our customers:

- quick time-to-market for new connections
- strong partnership with customers and suppliers
- future oriented growth and investment strategy.





### **Expanding services**

Our services follow transport flows and market demand. We add connections and offer solutions for your growing transport requirements. In additions, our customers benefit from a large number of complementary services, such as real-time tracking & tracing, data integration, technical assistance, warehouse logistics and much more.



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### smart Own assets, innovative technology

### **Dedicated terminals**

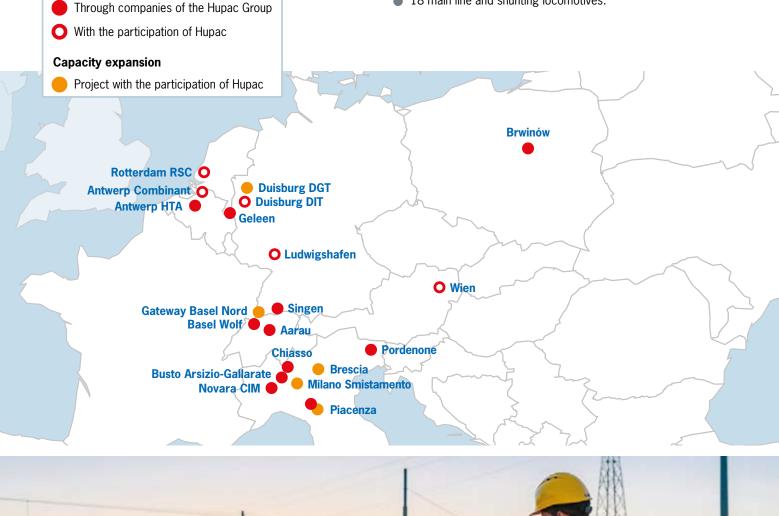
**Terminal management** 

Our network relies on a number of terminals that are managed or co-managed by Hupac. Enjoy the perfect service of our own terminals in Italy, Germany, Belgium, Poland and Switzerland!

#### **Own rolling stock**

Hupac manages a fleet of 7,800 railcars with normal gauge and 300 railcars for the Russian broad gauge, offering clear advantages in terms of independency, flexibility and reliability:

- for all types of loading units such as containers, swap bodies and semi-trailers
- own workshops in Busto Arsizio
- 18 main line and shunting locomotives.



HUPAC

### Leading in digital customer services

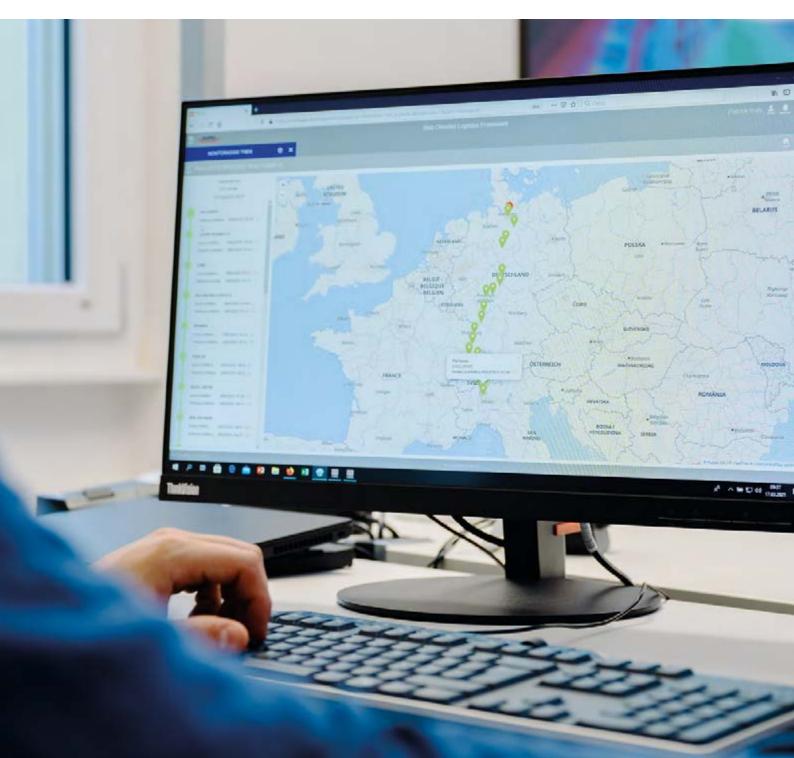
The WOLF customer platform allows you to manage all phases of combined transport – an easy-to-use tool that Hupac constantly develops to offer value-added services:

- book your shipments
- access the Train Radar with real-time train running information and estimated time of unit pick-up
- manage the collection of your units
- print your CO<sub>2</sub> reduction certificate.

Customers with large traffic volumes choose data integration. We bring your information systems into dialogue with the Hupac system via EDIGES standard – an efficient way to simplify processes and save time and money.

#### Safety – top priority

Our emphasis on safety in all areas has practical advantages for our customers: well-maintained rolling stock, strict monitoring of loading provisions and active theft prevention ensure smooth and safe transportation.





## emission free

### **Our contribution to climate protection**

#### **European Green Deal** sets ambitious targets

Europe must be climate-neutral by 2050 – this is the declared goal of the European Green Deal. Combined transport, with its intelligent linking of different modes of transport, will play a central role in zero-emission freight transport in the future.

### A good deal for environment and society

Intermodal transport offers clear advantages compared to pure road transport:

- less greenhouse gas emission
- less energy consumption
- less land consumption
- higher safety
- less noise emissions thanks to silent wagons
- more social sustainability for truck-drivers on short-distance.



Together, we make the green revolution happen

#### **Every container counts**

The network of Hupac saves 1.5 million tons of CO<sub>2</sub> per year, equal to minus 90% compared to pure road transportation. This success belongs to our customers. We record the contribution of every single loading unit and enable our customers to produce their own CO<sub>2</sub> reduction certificate.

### On our way to emission-free combined transport

We at Hupac are committed to contribute to emission-free intermodal transport chains. We want to further improve our carbon footprint with a strategy that comprises zero-emission equipment, energy efficiency and circular economy. We invest into emission-free terminal equipment and support innovation regarding cranes, tractors and shunting locomotives. Our buildings are designed to be emission-free and energy-efficient. Digital tools help us to optimise train loading and terminal operations. And finally, we provide estimated time of arrival information, allowing our customers to optimise their last mile trucking.





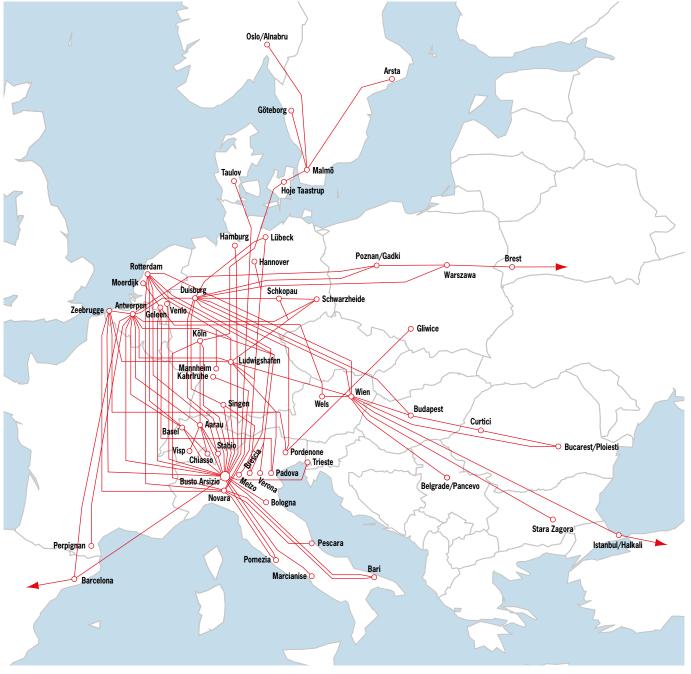
### Extensive network, frequent departures

Shuttle Net is the high-performance intermodal network operated by the Swiss subsidiary Hupac Intermodal. We connect all major economic regions of Europe and offer logistic service providers a high quality service:

- direct terminal-to-terminal connections
- railcars for all types of loading units
- departures daily and several times per day, according to fixed timetables
- centrally located terminals to ensure optimal transport logistics.

#### **Reliable service**

You book and deliver your loading units – we do the rest: from train scheduling to capacity management, from traffic control to event management 24/7. Our proactive teams provide reliable information in case of disruptions and take action to maintain the service.



#### **Crossing the Alps** with P400 semi-trailers

Thanks to the new base tunnels through the Swiss Alps, Hupac's transalpine network is now fully compatible with the P400 profile for semi-trailers between northern Europe and Italy. Our network comprises many onward connections to south Italy – also for P400 semi-trailers.

#### Intermodal transport on the east-west axis

Take the Shuttle Net for your shipments from Benelux and Germany to the east: we offer numerous destinations in eastern and southeastern Europe, with onward connections to the emerging markets of Russia and Asia.





### **Maritime Logistics** Quality from port to door

#### **Customer driven rail solutions**

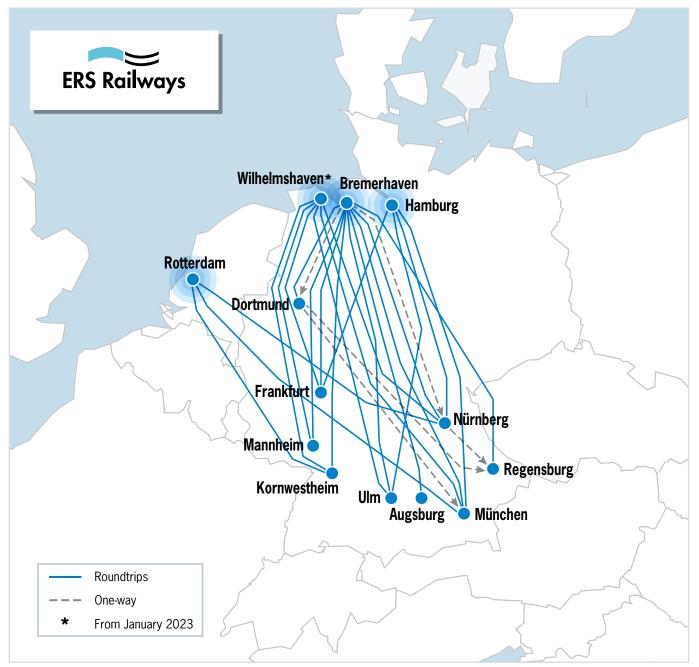
ERS Railways is the Hupac Group branch for maritime inland transportation based in Germany. Founded in 1994, ERS has more than 25 years of expertise in intermodal services for maritime containers.

### **Expanding network**

Our high-performance network for maritime container transport connects the seaports of Hamburg, Bremerhaven, Wilhelmshaven and Rotterdam with the most important economic centres in Germany. We move your containers – from the seaport by rail and onwards by road to the final destination. Fast, efficiently and eco-friendly.

With our long standing experience in the field of intermodal services, we serve the terminals in Nuremberg, Munich, Augsburg, Regensburg, Ulm, Kornwestheim, Singen, Frankfurt and Mannheim as well as the border areas to the Czech Republic, Austria, France and Switzerland via combined transport.

In addition, ERS Railways offers the possibility of using the continental network of Hupac Intermodal for maritime volumes, allowing our customers to benefit from our full-service container handling on these routes as well.



### All-round service for container transport

Our Customer Service teams in Hamburg manage the entire range of container transport services, including rail transport, port transhipment, local delivery and customs clearance.

### An exclusive access to rail resources

Our strategic alignment with private rail company boxXpress and a jointly operated train network expands the spectrum for intermodal seaport-hinterland transport. As a shareholder of boxXpress, we get the best out of the market and make optimal use of the available resources.

- 37 Vectron locomotives for high sustainability
- 1000 container wagons Sggns(s) 80' with ideal loading weight
- professional train running control
- active CO<sub>2</sub> management by ERS Railways.



# COPYRIGHT Charter your own train and secure capacity

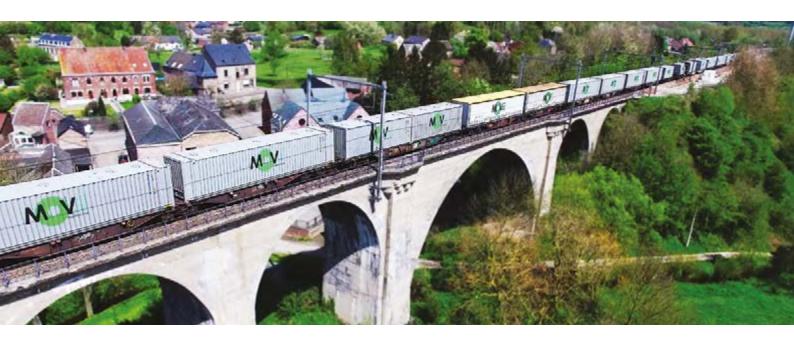
#### Book your own train

The Company Shuttle unit of Hupac Intermodal serves customers who charter their own trains and secure capacity at an attractive price. Each company shuttle runs exclusively for up to three partners who take on the full loading commitment. Your advantages:

- customised schedules meeting your specific needs
- cost-effective with fully automated standard procedures
- procurement power of a strong partner.

#### We make your challenge a success

Trains are our job. We provide our know-how to ensure that your trains are an instant success. From purchasing railway services and operational control of the day-to-day business to taking action in case of disturbances and wagon management – we act as an interface to the railways and free you up to focus on your core business.





### at a competitive price

### Tailor-made to satisfy highest expectations

Each train is individually arranged to meet the customer's needs. Based on the required route, schedule and frequency, we evaluate the needed components and define the required service level. For example, the package may comprise:

- wagon rental and fleet management
- terminal services
- train monitoring and operational control 24/7
- backup wagons or compositions
- further added value services, such as positioning of empty equipment, in-plant services, etc.

### Integrated order management

Orders are processed efficiently. We install a customised order-tobilling system for each train with effective IT integration between the customer's ERP software and Hupac's operating system.

### When do you run your first company train?

A company shuttle offers guaranteed loading capacity at an attractive price. In addition, your own intermodal train is a strong statement for climate-friendly, efficient transport solutions – a clear competitive advantage in the logistics market.



Hupac Group Viale R. Manzoni 6 CH-6830 Chiasso Tel. +41 58 8558800 info.ch@hupac.com www.hupac.com

